



## EASy Simulation® Virtual Customer-Sales

### ATTRACT AND HIRE TOP NEW SALES TALENT!

EASy Simulation® Virtual Customer – Sales is a highly interactive online assessment to quickly and accurately pinpoint top-performing sales professionals.

Blending advanced gaming and simulation technologies, Virtual Customer – Sales immerses job candidates in the challenging sales role. Unlike traditional employment tests, Virtual Customer – Sales is built around **real-world customer situations** where candidates prove their abilities to engage customers and close sales.

Job candidates with high scores on the simulation are **3 times more likely to meet sales goals and quotas.**

Virtual Customer – Sales creates a fun and engaging test drive for candidates while predicting top sales talent with **scientific precision.** EASy Simulations are designed for easy integration with all leading applicant tracking and talent management systems and provide **24/7 access** to easy-to-use reporting and tracking features.

Contact us today for your **FREE** test drive.  
[www.EmploymentTechnologies.com](http://www.EmploymentTechnologies.com) | 888.332.0648



**EMPLOYMENT TECHNOLOGIES**

SIMULATION & TALENT PREDICTION

© Employment Technologies Corporation. All rights reserved.

# GAIN HIRE CONFIDENCE®

## With EASy Simulation®

### Highest Fairness and Accuracy

Employment Technologies pioneered the science of job simulation technology to improve the fairness and accuracy of talent prediction. The effectiveness of simulation, however, is not just our opinion. In comparing the most common types of employment tests, the U.S. Office of Personnel Management ranks simulation **highest in talent prediction accuracy**.

### Realistic and Engaging

Like flight simulators for pilots and astronauts, EASy Simulations immerse candidates in an engaging test drive where they experience the challenges and rewards of the job first hand. Based on real-life work issues and actual job tasks, there's no faking a simulation. The performance is real, and the results are real.

### Easy

Just like the name implies, EASy Simulations are extremely easy to use. Candidates simply click a link to begin the simulation which leads them through each step of the assessment process. With our intuitive dashboard, you have instant access to easy-to-interpret results to guarantee precision in your hiring, onboarding and development decisions.

### Unparalleled ROI

EASy Simulations are science driven and research proven. Millions of candidates have completed our simulations, and more than 50 studies confirm that EASy Simulations deliver dramatic improvements in employee readiness, retention, and performance. Typical results include:

- 20 to 66% reduction in training time
- 40 to 50% reduction in absenteeism
- 25 to 72% reduction in turnover
- Up to 286% increase in sales / referrals
- Up to 700+% return on investment

For more than 20 years, Employment Technologies has led the way in creating award-winning simulations for all phases of employee hiring, onboarding, and development. Why not put the power of simulation to work for you?

Contact us today for your FREE test drive.  
[www.EmploymentTechnologies.com](http://www.EmploymentTechnologies.com) | 888.332.0648



**EMPLOYMENT TECHNOLOGIES**

SIMULATION & TALENT PREDICTION