



EASy Simulation® for Collection Agents

EVERYTHING YOU NEED TO HIRE AND RETAIN SUPERSTAR COLLECTORS.

Top collection agents maximize debt recovery while strengthening customer relationships. EASy Simulation for Collection Agents quickly and accurately predicts top performers with the greatest potential for success.

This highly interactive, online simulation immerses job candidates in **authentic consumer interactions** and **realistic collection issues**. Your candidates will prove their abilities to interact with consumers about their debt, confidently overcome stall tactics, negotiate optimal payment plans, document results—and ultimately assist consumers in improving their financial lives. High scores on the simulation are significantly related to higher productivity (e.g., collected revenues, agreements secured, calls per hour, first call resolution).

EASy Simulation for Collection Agents creates an **engaging test drive** for candidates and gives you **unparalleled accuracy** in predicting top talent! EASy Simulations are designed for easy integration with all leading applicant tracking and talent management systems and provide 24/7 access to easy-to-use reporting and tracking features.

Contact us today for your **FREE** test drive.
www.EmploymentTechnologies.com | 888.332.0648



EMPLOYMENT TECHNOLOGIES

SIMULATION & TALENT PREDICTION

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GAIN HIRE CONFIDENCE[®]

With EASy Simulation[®]

Highest Fairness and Accuracy

Employment Technologies pioneered the science of job simulation technology to improve the fairness and accuracy of talent prediction. The effectiveness of simulation, however, is not just our opinion. In comparing the most common types of employment tests, the U.S. Office of Personnel Management ranks simulation **highest in talent prediction accuracy**.

Realistic and Engaging

Like flight simulators for pilots and astronauts, EASy Simulations immerse candidates in an engaging test drive where they experience the challenges and rewards of the job first hand. Based on real-life work issues and actual job tasks, there's no faking a simulation. The performance is real, and the results are real.

Easy

Just like the name implies, EASy Simulations are extremely easy to use. Candidates simply click a link to begin the simulation which leads them through each step of the assessment process. With our intuitive dashboard, you have instant access to easy-to-interpret results to guarantee precision in your hiring, onboarding and development decisions.

Unparalleled ROI

EASy Simulations are science driven and research proven. Millions of candidates have completed our simulations, and more than 50 studies confirm that EASy Simulations deliver dramatic improvements in employee readiness, retention, and performance. Typical results include:

- 20 to 66% reduction in training time
- 40 to 50% reduction in absenteeism
- 25 to 72% reduction in turnover
- Up to 286% increase in sales / referrals
- Up to 700+% return on investment

For more than 20 years, Employment Technologies has led the way in creating award-winning simulations for all phases of employee hiring, onboarding, and development. Why not put the power of simulation to work for you?

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