

## PREDICT TOP TALENT FOR STELLAR FINANCIAL SALES AND SERVICE

EASy Simulation<sup>®</sup> for Financial Sales and Service immerses job candidates in the real-life challenges financial professionals handle on the job every day. There is **no better way to predict** how candidates will treat your real customers than to see how they interact with our virtual customers!

Using award-winning avatar and simulation technology, EASy Simulation for Financial Sales and Service creates **an engaging test drive** for candidates—where they prove their abilities to engage customers, build trust, resolve customer issues, discover customer needs, confidently recommend products and services, and seek new ways to deepen customer relationships.

This online simulation **quickly and accurately** predicts top performers who will treat your customers with warmth and professionalism, and confidently guide them in making important financial decisions. EASy Simulations are designed for **easy integration** with all leading applicant tracking and talent management systems and provide **24/7** access to easy-to-use reporting and tracking features.

### Contact us today for your FREE test drive. www.EmploymentTechnologies.com | 888.332.0648



# ACHIEVE HIRE CONFIDENCE® With EASy Simulation®

#### **Highest Fairness and Accuracy**

Employment Technologies pioneered the science of job simulation technology to improve the fairness and accuracy of talent prediction. The effectiveness of simulation, however, is not just our opinion. In comparing the most common types of employment tests, the U.S. Office of Personnel Management ranks simulation **highest in talent prediction accuracy.** 

#### **Realistic and Engaging**

Like flight simulators for pilots and astronauts, EASy Simulations immerse candidates in an engaging test drive where they experience the challenges and rewards of the job first hand. Based on real-life work issues and actual job tasks, there's no faking a simulation. The performance is real, and the results are real.

#### Easy

Just like the name implies, our EASy Simulations are extremely easy to use. Candidates simply click a link to begin the simulation which leads them through each step of the assessment process. With our intuitive dashboard, you have instant access to easy-to-interpret results to guarantee precision in your hiring, onboarding and development decisions.

#### **Unparalleled ROI**

EASy Simulations are science driven and research proven. Millions of candidates have completed our simulations, and more than 50 studies confirm that EASy Simulations deliver dramatic improvements in employee readiness, retention, and performance. Typical results include:

- 20 to 66% reduction in training time
- 40 to 50% reduction in absenteeism
- 25 to 72% reduction in turnover
- Up to 286% increase in sales / referrals
- Up to 700+% return on investment

For more than 20 years, Employment Technologies has led the way in creating award-winning simulations for all phases of employee hiring, onboarding, and development. Why not put the power of simulation to work for you?

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