

EASy SIMULATION® FOR UNIVERSAL BANKERS DELIVERS

HIRE CONFIDENCE®

FOR LEADING FINANCIAL INSTITUTION

In partnership with a large regional financial services provider, Employment Technologies conducted a performance analytics study, measuring the impact of EASy Simulation® for Universal Bankers in predicting productivity among new hires. After nine months, the group that scored low on the simulation was compared with the group that performed well on the simulation.

COMPARISON OF MONTHLY PRODUCTION PROFITS

LOW SCORE \$5,721

MED-HIGH SCORE \$9,493

Monthly profits per employee based on products and services sold to customers

AVERAGE DIFFERENCE - \$3,772

66% INCREASE IN PRODUCTION PROFITS

Annual profit increase potential for every 100 new hires with EASy Simulation® for Universal Bankers

\$4,526,400

(\$3,772 x 12 months x 100 new hires)



Contact us for a **FREE** test drive.

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**PROVEN
RESULTS**